



STATE OF MISSOURI  
OFFICE OF ADMINISTRATION  
DIVISION OF PURCHASING AND MATERIALS MANAGEMENT

**NOTIFICATION OF STATEWIDE CONTRACT**

December 5, 2013

**CONTRACT TITLE:** Fleet Passenger Cars – Model Year 2014

**CURRENT CONTRACT PERIOD:** November 27, 2013 through June 30, 2014 or 2014 Model Year Order Cut-Off

**BUYER INFORMATION:** Teri Schulte  
(573) 522-3296  
[Teri.schulte@oa.mo.gov](mailto:Teri.schulte@oa.mo.gov)

<b>RENEWAL INFORMATION</b>	<b>NO RENEWAL OPTIONS AVAILABLE</b>
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ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY**.  
PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

THE USE OF THIS CONTRACT IS **MANDATORY** FOR ALL STATE AGENCIES.  
Local Purchase Authority shall not be used to purchase supplies/services included  
in this contract unless specifically allowed by the contract terms.

*~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.*

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	MBE/ WBE	COOP PROCURE -MENT
C114070001	4309186700 0	Joe Machens Ford, Inc. 1911 West Worley Columbia, Missouri 65203 Contact: Kelly Sells Phone: 573-445-4411 E-mail: <a href="mailto:ksells@machens.com">ksells@machens.com</a>	No	Yes
C114070002	4313059400 2	Capitol Automotive, Inc. 3201 Missouri Blvd. Jefferson City, Missouri 65109 Contact: Jerry Dunn Phone: (573) 893-5000 Fax: (573) 893-8256 E-mail: <a href="mailto:jdunn@capitolcitycars.com">jdunn@capitolcitycars.com</a>	No	Yes

<b>CONTRACT NUMBER</b>	<b>VENDOR NUMBER</b>	<b>VENDOR INFORMATION</b>	<b>MBE/ WBE</b>	<b>COOP PROCURE -MENT</b>
C114070003	4406074350 0	Cable-Dahmer Chevrolet, Inc. 1834 South Noland Road Independence, Missouri 64055 Contact: Bob James Phone: (816) 521-7589 Fax: (816) 521-7638 E-mail: <a href="mailto:bjames@cabledahmer.com">bjames@cabledahmer.com</a>	MBE	Yes

## STATEWIDE CONTRACT HISTORY

The following summarizes actions related to this Notification of Statewide Contract since its initial issuance. Any and all revisions have been incorporated into the attached document.

Contract Period	Issue Date	Summary of Changes
11/27/13 through 06/30/14 or 2014 order cut off per vehicle	12/05/13	Initial issuance of new statewide contract

**PASSENGER CARS – 2014 MODEL YEAR**  
(Statewide)

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**GENERAL INFORMATION**

SAM 2 User Note: The state agency user will note that not all line item numbers on this notice and on SAM 2 are consecutively numbered. This is because the numbering herein follows the numbering from the RFP, which will also be the numbering the contractor will use for invoicing. For reasons of consistency between the bid document and the contract, the line items herein follow the bid even though they are not consecutive. SAM 2 line item numbering should match numbering on this statewide notice.

Vehicle specifications and prices, including options, are included herein.

**ORDERING**

Note to State Agencies: Prior to making a vehicle purchase, the state agency must complete a vehicle pre approval form and submit to Cindy Dixon, State Fleet Manager. The pre-approval form can be found at the following website address: <http://www.oa.mo.gov/gs/fm/vehiclepreapproved.htm>

Once the state agency receives approval from the State Fleet Manager, the agency shall issue its own PGQ (Quick Price Agreement) order. The contractor must not ship until they are in receipt of a hard copy PGQ order.

The commodity service code to use for line items 001, 003 and 005, alternative fuel compact, mid-size and full-size sedan, in SAM 2 will be 07007.

**PERFORMANCE REQUIREMENTS OF THE CONTRACTORS:**

***Latest Model:***

The contractor must provide 2014 model year or newer fleet passenger cars with all manufacturers' standard equipment and any additional equipment required by the State of Missouri. The base price on contract shall include all specifications stated herein.

All items of standard equipment which are normally provided with each vehicle by the manufacturer shall be furnished unless such items are expressly deleted or are specified to be other than standard.

All options and/or accessories stated herein must be manufacturer's original equipment. Aftermarket options and/or accessories shall not be acceptable.

As applicable, all options must be factory installed.

Each vehicle shall be clean, lubricated, serviced and ready for immediate service. This shall include installation of all required options and accessories and removal of all plastic from interior and exterior of the vehicle.

***Warranty:***

The Standard Factory Warranty shall apply to all vehicles. A properly executed warranty must be delivered with the vehicle. The warranty shall not become effective until the unit is placed in service.

**PASSENGER CARS – 2014 MODEL YEAR**  
(Statewide)

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***Order Documentation Requirement:***

Upon request by the state agency, the contractor must provide a copy of the order form submitted to the manufacturer when ordering each vehicle at no cost to the State of Missouri.

***Delivery:***

Delivery must be made between the hours of 8:00 a.m. and 12:00 Noon or 1:00 p.m. and 4:00 p.m., Monday through Friday, holidays excepted.

The contractor must understand and plan accordingly that upon delivery the state agency representative must verify the vehicle delivered has all required equipment and options and that nothing was damaged during the delivery of the vehicle. If something is damaged during delivery of the vehicle the contractor shall be responsible for all costs associated with the repair of any such damage.

Each vehicle shall be delivered with the proper form to apply for Missouri title and license including the Manufacturer's Statement of Origin, invoice and the owner's manual.

The contractor shall comply with the manufacturer's recommended pre-delivery service.

In the event the contractor fails to deliver the vehicle by the stated ARO time, the State of Missouri reserves the right to find the same or similar vehicle from another source, and to charge the contractor the difference for the substitution. In assessing the applicability of this provision, the State of Missouri will consider the degree of contractor responsibility in the delay.

***Substitutions:***

The contractor shall not substitute any item(s) that has been awarded to the contractor without the prior written approval of the Division of Purchasing and Materials Management.

In the event an item becomes unavailable, the contractor shall be responsible for providing a suitable substitute item. The contractor's failure to provide an acceptable substitute may result in cancellation or termination of the contract.

Any item substitution must be a replacement of the contracted item with a product of equal or better capabilities and quality, and with equal or lower pricing. The contractor shall understand that the state reserves the right to allow the substitution of any new or different product/system offered by the contractor. The Division of Purchasing and Materials Management shall be the final authority as to acceptability of any proposed substitution.

Any item substitution shall require a formal contract amendment authorized by the Division of Purchasing and Materials Management prior to the state acquiring the substitute item under the contract.

The state may choose not to compel an item substitution in the event requiring a substitution would be deemed unreasonable in the sole opinion of the State of Missouri. The contractor shall not be relieved of substituting a product in the event of manufacturer discontinuation or other reason simply for reasons of unprofitability to the contractor.

**PASSENGER CARS – 2014 MODEL YEAR**  
(Statewide)

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***Replacement of Damaged Product:***

The contractor shall be responsible for replacing any item received in damaged condition at no cost to the State of Missouri. This includes all shipping costs for returning non-functional items to the contractor for replacement.

**NOTE: IF ANY OF THE ABOVE PERFORMANCE REQUIREMENTS ARE NOT MET AND/OR VEHICLE DELIVERED DOES NOT HAVE ALL NECESSARY EQUIPMENT, PLEASE CONTACT TERI SCHULTE AT (573) 522-3296 OR [teri.schulte@oa.mo.gov](mailto:teri.schulte@oa.mo.gov).**

**PASSENGER CARS – 2014 MODEL YEAR**  
**(Statewide)**

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**Contract Number: C114070001**

**Contractor: Joe Machens Ford, Inc.**

**Line Item 001 – 2014 Compact, 4-Door Sedan, Alternative Fuel**  
**Commodity Service Code: 07007**

**MAKE/MODEL: 2014 Ford Focus Sedan SE**

**PRICE: \$15,315.00**

**THIS VEHICLE REQUIRES APPROVAL FROM THE STATE FLEET MANAGER**

**EQUIPMENT INCLUDED IN PRICE**

2.0 Liter, 4 cylinder engine, **Flexible Fuel**  
3,990 GVWR  
Six Speed Automatic Power Shift Transmission  
Four Wheel Anti-Lock Brakes (ABS)  
Rack & Pinion – Electric power-assisted Steering  
Power Windows  
Remote Trunk Release  
Cloth Rear One Piece Fold Down Back Seat  
Front and Rear Colored Key Floor Mats  
Dual Frontal Airbags  
Daytime Running Lamps  
Head Curtain Side-Impact Air Bags  
AM/FM Radio

104.3 Inch Wheelbase  
178.5 Inch Overall Length  
Front Wheel Drive  
Heating and Air Conditioning  
P215/55 R16 All Season Tires with Compact Spare  
Power Locks  
Cloth Front Bucket Seats with center console  
Tilt & Telescoping Steering Wheel  
Remote Keyless Entry with Two Transmitters  
Automatic Speed Control  
Electric Rear Window Defroster  
Three Sets of Keys (ignition and door lock)  
Intermittent Wipers

Available Exterior Colors: Oxford White, Ingot Silver, Sterling Gray, Tuxedo Black, Race Red

EPA Fuel Mileage Per Gallon: City – 27  
Highway – 38  
CAFÉ Rating – 53.37

**DELIVERY:** Approximately 60 to 90 days ARO – Subject to delays

**WARRANTY:** Joe Machens Ford, Inc. offers Ford's Standard Warranty which covers 3 years (36,000 miles) bumper to bumper and a 5 year (60,000 miles) limited warranty on the power train. The warranty will expire when whichever occurs first the years or the mileage.

**PASSENGER CARS – 2014 MODEL YEAR**  
**(Statewide)**

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**Contract Number:** C114070002

**Contractor:** Capitol Automotive, Inc.

**Line Item 003 – 2014 Mid-Size, 4-Door Sedan, Alternative Fuel**

**Commodity Service Code:** 07007

**MAKE/MODEL:** 2014 Dodge Avenger SE

**PRICE:** \$17,284.00

***THIS VEHICLE REQUIRES APPROVAL FROM THE STATE FLEET MANAGER***

**EQUIPMENT INCLUDED IN PRICE**

3.6 Liter, V6, <b>Flex Fuel</b> Engine	108.9 Inch Wheelbase
192.6 Inch Overall Length	Automatic Transmission
Front Wheel Drive	Four Wheel ABS
Power Steering	P225/55 R17 Tires with Compact Spare
Front Cloth Bucket Seats	Rear Cloth Bench Seat
Carpet Floor Coverings	Tilt Wheel
Manufacturer's Standard AM/FM Radio	Air Conditioning and Heater
Dual Frontal Air Bags	Head Curtain Side-Impact Air Bags
Daytime Running Lamps	Electric Rear Window Defroster
Power Windows	Power Door Locks
Colored Key Carpet Floor Mats (Front and Rear)	Remote Keyless Entry with Two Transmitters
Three Sets of Keys (ignition and door lock)	Automatic Speed Control

Available Exterior Colors: Billet Silver, Black, Blue Streak, Bright White, Deep Cherry Red, Redline, True Blue

EPA Fuel Mileage Per Gallon: City – 14  
Highway – 21  
CAFÉ Rating: 38.22

**DELIVERY:** 90-120 days ARO – Subject to Delays

**WARRANTY:** Capitol Automotive, Inc. offers a 3-year (36,000 miles) bumper to bumper and a 5-year (100,000 miles) power train warranty. The warranty will expire when whichever occurs first the years or the mileage.



**PASSENGER CARS – 2014 MODEL YEAR**  
**(Statewide)**

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**Contract Number: C114070001**

**Contractor: Joe Machens Ford, Inc.**

**Line Item 004 – 2014 Mid-Size, Four Door Sedan**  
**Commodity Service Code: 07006**

**MAKE/MODEL: 2014 Ford Fusion S**

**PRICE: \$15,778.00**

***THIS VEHICLE REQUIRES APPROVAL FROM THE STATE FLEET MANAGER***

**EQUIPMENT INCLUDED IN PRICE**

2.5 Liter, iVCT I-4 Cylinder Engine	112.2 Inch Wheelbase
4,460 GVWR	191.7 Inch Overall Length
Six Speed Automatic Select Shift Transmission	Front Wheel Drive
Four Wheel Anti-Lock Brakes (ABS)	Heating and Air Conditioning
Rack & Pinion – Electric power-assisted Steering	P215/60 R16 All Season Tires with Compact Spare
Power Windows	Power Locks
Remote Trunk Release	Cloth Front Bucket Seats
Cloth Rear 60/40 Split-Fold-Down Seat Backs	Tilt Wheel
Front and Rear Colored Key Floor Mats	Remote Keyless Entry with Two Transmitters
Dual Frontal Airbags	Automatic Speed Control
Daytime Running Lamps	Electric Rear Window Defroster
Head Curtain Side-Impact Air Bags	Three Sets of Keys (ignition and door lock)
AM/FM Radio	

Available Exterior Colors: Oxford White, Ingot Silver, Sterling Gray, Tuxedo Black, Race Red

EPA Fuel Mileage Per Gallon: City – 27  
Highway – 38  
CAFÉ Rating – 53.37

**DELIVERY:** Approximately 80 to 110 days ARO – Subject to delays

**WARRANTY:** Joe Machens Ford, Inc. offers Ford's Standard Warranty which covers 3 years (36,000 miles) bumper to bumper and a 5 year (60,000 miles) limited warranty on the power train. The warranty will expire when whichever occurs first the years or the mileage.

**PASSENGER CARS – 2014 MODEL YEAR**  
**(Statewide)**

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**Contract Number:** C114070003

**Contractor:** Cable-Dahmer Chevrolet, Inc.

**Line Item 005 – 2014 Full-Size, 4-Door Sedan, Alternative Fuel**

**Commodity Service Code:** 07007

**MAKE/MODEL:** 2014 Chevrolet Impala

**PRICE:** \$18,050.00

***THIS VEHICLE REQUIRES APPROVAL FROM THE STATE FLEET MANAGER***

**EQUIPMENT INCLUDED IN PRICE**

3.6 Liter SIDI DOHC V6 VVT **Flex Fuel** Engine

3,555 lbs. GVWR

Six Speed Automatic Transmission

Front Wheel Drive

Power Rack and Pinion Steering

Carpet Floor Coverings

Cloth, Front Bucket Seats, Rear Bench Seat

Colored Key Carpet Floor Mats (Front and Rear)

Dual Frontal Air Bags

Head Curtain Side-Impact Air Bags

Electric Rear Window Defroster

Power Door Locks

Three Sets of Keys (ignition and door lock)

110.5 Inch Wheelbase

200.4 Inch Overall Length

Front Wheel Drive

Four Wheel ABS, Four Wheel Disc Brakes

P225/60 R16 Tires with compact Spare

Manufacturer's Standard AM/FM Radio

Air Conditioning and Heating

Tilt Wheel

Automatic Speed Control

Daytime Running Lamps

Power Windows

Remote Keyless Entry with Two Transmitters

Available Exterior Colors: Black, White, Silver Ice Metallic, Asher Grey Metallic

EPA Fuel Mileage Per Gallon: City – 13

Highway – 22

CAFÉ Rating: 37.11

**DELIVERY:** 90 days ARO-Subject to Delays

**WARRANTY:** Cable-Dahmer Chevrolet, Inc. offers a 3-year (36,000 miles) bumper to bumper and a 5-year (100,000 miles) power train warranty. The warranty will expire when whichever occurs first the years or the mileage.

**PASSENGER CARS – 2014 MODEL YEAR**  
**(Statewide)**

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**Contract Number:** C114070001

**Contractor:** Joe Machens Ford, Inc.

**Line Item 007 – 2014 Mid-Size, 4-Door Sedan, Hybrid**

**Commodity Service Code:** 07006

**MAKE/MODEL:** 2014 Ford Fusion Hybrid S

**PRICE:** \$23,162.00

***THIS VEHICLE REQUIRES APPROVAL FROM THE STATE FLEET MANAGER***

**EQUIPMENT INCLUDED IN PRICE**

2.0 Liter Atkinson I4 Hybrid Engine	Lithium-Ion Battery, 88kW Electric Traction Motor
112.2 Inch Wheelbase	4,680 lbs. GVWR
191.8 Inch Overall Length	Automatic Transmission
Front Wheel Drive	Four Wheel Anti-Lock Brakes
Power Electric Assist, Rack/Pinion Steering	Cloth Front Bucket Seats
P225/50R17 All Season Tires – No Spare	Cloth Rear 60/40 Seats
Carpet Floor Coverings	Automatic Speed Control
Tilt Steering Wheel	Power Windows
Power Door Locks	Remote Entry with Two Transmitters
Electric Rear Window Defroster	AM/FM Radio
Daytime Running Lights	Heating and Air Conditioning
Dual Frontal Air Bags	Head Curtain Side-Impact Air Bags
Colored Key Floor Mats (Front and Rear)	Three Sets of Keys (ignition and door lock)

Available Exterior Colors: Oxford White, Ingot Silver, Sterling Grey, Tuxedo Black, Ice Storm, Darkside, Sunset, Deep Impact Blue

EPA Fuel Mileage Per Gallon: City – 47  
Highway – 47  
CAFÉ Rating – 66.07

**DELIVERY:** 100-130 days ARO – Subject to Delays

**WARRANTY:** Blue Springs Ford offers Ford's Standard Warranty which covers 3 years (36,000 miles) bumper to bumper and a 5 year (60,000 miles) limited warranty on the power train. The warranty will expire when whichever occurs first the years or the mileage.

**PASSENGER CARS – 2014 MODEL YEAR  
(Statewide)**

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**CO-OP DELIVERY**

All contractors will allow other political subdivisions throughout the State of Missouri to purchase off the contract through the Cooperative Procurement Program. The following is the applicable charges to deliver the vehicle to a cooperative procurement entity:

C114070001 – Joe Machens Ford proposes a \$0.30 per mile round trip delivery charge per vehicle and a \$150.00 guaranteed-not-to-exceed total delivery price for delivery to cooperative entities. The vehicles will be delivered from Columbia, Missouri.

C114070002 – Capitol Automotive, Inc. proposes a \$1.50 per mile round trip delivery charge per vehicle for delivery to cooperative entities. The vehicles will be delivered from Jefferson City, Missouri.

C114070003 – Cable-Dahmer Chevrolet, Inc. proposes a \$1.00 per mile round-trip delivery charge per vehicle and a \$450.00 guaranteed-not-to-exceed total delivery price per vehicle for delivery to cooperative entities. The vehicles will be delivered from Independence, Missouri.

**\*\*These charges shall not apply to state agencies. It shall apply only to public entities participating in the Cooperative Procurement Program.**

**Cooperative Procurement Members Note:** The Vehicle Pre-Approval Form does not apply to cooperative procurement members only to State of Missouri agencies.

PASSENGER CARS - 2014 MODEL YEAR (STATEWIDE CONTRACT)

**State of Missouri  
Office of Administration  
Division of Purchasing and Materials Management  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve products and services available to state agency users. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product Purchased (include Item No's., if available):** \_\_\_\_\_

**Rating Scale:** 5 = Excellent, 4 = Good, 3 = Average, 2 = Poor, 1 = Fails to meet expectations

<b>Product Rating</b>	<b>Rate 1-5, 5 best</b>
Product meets your needs	
Product meets contract specifications	
Pricing	

<b>Contractor Rating</b>	<b>Rate 1-5, 5 best</b>
Timeliness of delivery	
Responsiveness to inquiries	
Employee courtesy	
Problem resolution	
Recall notices handled effectively	

**Comments:** \_\_\_\_\_

Prepared by: \_\_\_\_\_ Title: \_\_\_\_\_ Agency: \_\_\_\_\_

Date: \_\_\_\_\_ Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 573-526-9816, or mail to:**

Office of Administration  
Division of Purchasing and Materials Management  
301 West High Street, RM 630  
PO Box 809  
Jefferson City, Missouri 65102  
**You may also e-mail form to the buyer as an attachment at**  
[teri.schulte@oa.mo.gov](mailto:teri.schulte@oa.mo.gov)